

## May 2015 Figures Are Out

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Company News



Property sales in Spain reach three year-high

Residential property sales in Spain increased in-May to their highest level for three years,-according to the latest official figures.

But there is an ongoing collapse in new home-sales, the data from the National Institute of-Statistics (INE) shows.

Overall there were 26,455 homes sale in May,-up 5% on last year and 11% on the year before-that. But a breakdown of the figures shows that-the increase came from the resale market, up-34% over 12 months, whilst new home sales fell-42% to just over 6,000.

According to Mark Stucklin, of Spanish Property-Insight the overall picture is one of a recovery in-demand for property in all areas where-foreigners tend to buy, but with the market-hamstring being a lack of attractive new homes-for sale.

However this could be about to change. Demand is growing for new homes in Marbella, for example-and developers are building again.

Land is in high demand and for the first time in almost a decade residential, commercial and tourism-projects are under construction and market sentiment is increasingly positive,

'Genuine interest in good value, good quality, well located plots of land is on the increase. Land-prices in Spain climbed 5.2% during the last quarter of 2014 and sales increased significantly-compared with the same period in 2013,' said Arrieta.

Arrieta explained that the strong pound is encouraging UK buyers who are considering a broader-range of investments, but northern Europeans, particularly those from Scandinavia, the Benelux-nations, Germany and Russia are also ranking highly among those choosing to build their dream-homes on the Costa del Sol.

'The demand for land stems from a growing appetite amongst end users' for turnkey, contemporary-products with the latest gadgets and luxuries. Competitive construction costs and the decline in land-prices in recent years has spurred developers on,'-

'Marbella's accessibility along with continuing investment in the town such as its new boardwalk and-the increasing number of top rated restaurants are also encouraging new development,' she added.

'Buyers are seeing value again. Prices have come down, the exchange rate is favourable and buyers-are seeing long term growth potential,' he added.

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